

## Message Text

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21

ACTION COME-00

INFO OCT-01 ARA-06 ISO-00 DODE-00 EB-07 NSAE-00 TRSE-00

ERDA-05 CIAE-00 /019 W  
----- 072214

R 242139Z JUL 75

FM AMEMBASSY BOGOTA  
TO AMCONSUL MEDELLIN  
INFO SECSTATE WASHDC 9892  
AMEMBASSY PANAMA  
AMCONSUL CALI

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E O 11652 NA  
TAGS ESTC PN CU XR CO  
SUBJ: PRE LICENSING CHECK

REF A. STATE 143311 B. PANAMA 3968 C. STATE 169157

1) SINCE JAVIER GUERRA Y COMPANY LOCATED IN MEDELLIN AND SINCE  
POST HAS BEEN UNABLE CONTEOT BY PHONE WE REQUEST THAT MEDELLIN  
TAKE ACTION INDICATED REFTEL C REPEATED BELOW.

2.) STATE 169157 REFTEL C REPEATED FOR ACTION.

QUOTE: 1. REQUEST EMB OBTAIN WRITTEN ASSURANCE FROM JAVIER GUERRA  
Y CO THAT 400 MT 2,4-D NOT DESTINED FOR CUBA BUT FOR CUSTOMERS  
(TO BE NAMED) IN COLOMBIA AND BRAZIL.

2. PLS CABLE RESULTS AND POUCH SUPPORTING DOCUMENTS. UNQUOTE

3) PANAMA 3968 (REFTEL B) REPEATED FYI.

QUOTE: 1. IN CONVERSATION WITH EMBOFF, GEORGE KRUPNIK OF FONOGRAM  
S.A., STATED THAT HIS FIRM IS ACTIN AS SALES AGENT FOR THE 400  
MT OF 2,4-DICHLORO-PHENOXYACETIC ACID, THAT HIS CUSTOMER  
IS JAVIER GUERRA Y CO, LTD., P O BOX 51877 COLOMBIA (TEL: 31-

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26-72) AND THAT SHIPMETNT IS DESTINED FOR COLOMBIA (360 MT)

AND BRAZIL (40 MT). HE ADDED THAT HIS FIRM WOULD DIVIDE SHIPMENT IN PANAMA AND FORWARDN O DESTINATIONS AND THAT HE IS AWAITING INSTRUCTIONS FROM BOGOTA FIRM AS TO BRAZIL CONSIGNEE.

2. EMB CANNOT COMMENT WITH ANY DEGREE OF CERTAINTY ON POSSIBILITY OF DIVERSION OF SHIPMENT TO PROSCRIBED COUNTRY, BUT BELIEVES PROBABILITY IS SUFFICIENTLY HIGH TO REQUIRE FURTHER ASSURANCES FROM PRINCIPALS IN TRANSACTION OF THEIR FIDESBONA. OUR COMMENTS ON FONOGRAM IN REFS B (PANAMA 1334) AND C (PANAMA 1368) REMAIN APPLICABLE. PANAMA IS A TRANSSHIPMENT POINT FOR AT LEAST \$500 MILLION IN GOODS ANNUALLY. UNQUOTE

4) STATE 143311 (REFTEL A) REPEATED FYI

QUOTE: 1. INTERORE CORP OFNEW YORK HAS SUBMITTED EXPORT LICENSE APPLICATION PROPOSING SHIPMENT OF 400 METRIC TONS 2,4-DICHLOROPHENOXYACETIC ACID, VALUE \$1,013,246, TO FONOGRAM SA, CALLE 9 EL CANGREJO, PANAMA CITY. COUNTRY OF ULTIMATE DESTINATION FOR THIS WEEDKILLER INDICATED AS COLOMBIA AND BRAZIL; ULTIMATE CONSIGNEE UNKNOWN. 2. INFORMATION RECEIVED BY COMMERCE THAT THIS PROCUREMENT REPRESENTS PART OF ELEVEN PESTICIDES/HERBICIDES LISTED IN REQUEST FOR QUOTATION CIRCULATED DURING MAY 75 IN ENGLAND BY JORGE KRUPNIK, FONOGRAM MANAGER. INFO SUGGESTS COMMODITIES DESTINED FOR CUBA. 3. REQUEST PRE LICENSING CHECK TO ESTABLISH BONA FIDES OF TRANSACTION AND CABLE REPLY. UNQUOTE VAKY

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** EXPORT LICENSES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 24 JUL 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975BOGOTA06961  
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**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 STATE 143311, 75 PANAMA 3968, 75 STATE 169157  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GolinoFR  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 05 SEP 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <05 SEP 2003 by ShawDG>; APPROVED <17 NOV 2003 by GolinoFR>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
06 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
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**Subject:** PRE LICENSING CHECK  
**TAGS:** ESTC, BBAK, PN, CU, XR, CO, FONOGRAM SA, JAVIER GUERRA Y CO  
**To:** COM MEDELLIN  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006